

SBI FUNDS MANAGEMENT PVT. LTD.							
T-30 Brokerage STRUCTURE for April 2018- March 2019							
Applicable for Lump Sum as well as SIP/STP Sales							
ASSET CLASS	Exit Load	Claw Back Period	Upfront Brokerage	1st Year Trail	2nd & 3rd Year Trail	3 Year Pricing	4th Year onwards
Equity							
SBI Blue Chip Fund	1% for exit within 1 year	12 Months	0.50%	0.75%	0.75%	2.75%	0.75%
SBI Magnum Global Fund	1% for exit within 1 year	12 Months	0.50%	0.75%	0.75%	2.75%	0.75%
SBI Magnum Mid Cap Fund	1% for exit within 1 year	12 Months	0.50%	0.75%	0.75%	2.75%	0.75%
SBI Magnum Multicap Fund	1% for exit within 1 year	12 Months	0.50%	0.75%	0.75%	2.75%	0.75%
SBI Magnum Balanced Fund (new name SBI Equity Hybrid Fund)	10% of investment - Nil; remaining investment 1.00% for exit within 1 year	12 Months	0.50%	0.75%	0.75%	2.75%	0.75%
SBI Magnum Equity Fund (new name SBI Magnum Equity ESG Fund)	1% for exit within 1 year	12 Months	0.60%	0.75%	0.75%	2.85%	0.75%
SBI Contra Fund	1% for exit within 1 year	12 Months	0.60%	0.75%	0.75%	2.85%	0.75%
SBI Emerging Business Fund (new Name SBI Focused Equity Fund)	1% for exit within 1 year	12 Months	0.60%	0.75%	0.75%	2.85%	0.75%
SBI Magnum Multiplier Plus (new Name SBI Large & Midcap Fund)	1% for exit within 1 year	12 Months	0.60%	0.75%	0.75%	2.85%	0.75%
SBI Magnum COMMA Fund	1% for exit within 1 year	12 Months	0.65%	0.75%	0.75%	2.90%	0.75%
SBI Infrastructure Fund	1% for exit within 1 year	12 Months	0.65%	0.75%	0.75%	2.90%	0.75%
SBI PSU Fund	1% for exit within 1 year	12 Months	0.65%	0.75%	0.75%	2.90%	0.75%
SBI Banking and Financial services Fund	1% for exit within 1 year	12 Months	0.65%	0.75%	0.75%	2.90%	0.75%
ELSS							
SBI Tax Gain Fund up to 1.5 Lacs per PAN	Nil	Nil	2.25%	0.00%	0.00%	2.25%	0.50%
SBI Tax Gain Fund > 1.5 Lacs per PAN	Nil	Nil	0.75%	0.50%	0.50%	2.25%	0.50%
Hybrid							
SBI Magnum Monthly Income Plan (new Name SBI Debt Hybrid Fund)	10% of investment - Nil; remaining investment 1.00% for exit within 1 year	12 Months	0.25%	1.00%	1.00%	3.25%	1.00%
SBI Magnum MIP Floater (new Name SBI Multi Asset Allocation Fund)	10% of investment - Nil; remaining investment 1.00% for exit within 1 year	12 Months	0.75%	0.50%	0.50%	2.25%	0.50%
SBI Equity Savings Fund	9% of Investment- Nil, remaining investments 1.00% for exit within 1 year	12 Months	0.25%	1.00%	1.00%	3.25%	1.00%
SBI Children's Benefit Plan	3% for exit w/i 1 yr, 2% for exit w/i 2 yrs, 1% for exit w/i 3 yrs.	12 Months	0.25%	1.00%	1.00%	3.25%	1.00%
SBI Dynamic Asset Allocation Fund	1% for exit within 1 year	12 Months	0.25%	1.00%	1.00%	3.25%	1.00%
SBI-IT Fund (new Name SBI Technology Opportunities Fund)	0.50% up to 15 days and Nil thereafter	No Claw back	0.00%	0.90%	0.90%	2.70%	0.90%
SBI-PHARMA Fund (new Name SBI Healthcare Opportunities Fund)	0.50% up to 15 days and Nil there after	No Claw back	0.00%	0.90%	0.90%	2.70%	0.90%
SBI-FMCG Fund (new Name SBI Consumption Opportunities Fund)	0.50% up to 15 days and Nil there after	No Claw back	0.00%	0.90%	0.90%	2.70%	0.90%
SBI Arbitrage Opportunities Fund	0.50% for exit within 1 month	No Claw back	0.00%	0.40%	0.40%	1.20%	0.40%
SBI Nifty Index Fund.	0.20% up to 15 days and Nil thereafter	No Claw back	0.00%	0.30%	0.30%	0.90%	0.30%

Terms & Conditions:

- The above structure is valid for the period 1st April, 2018 to Mar 31, 2019. However AMC reserves the right to review the same during the quarter
- Only AMFI / NISM registered distributors empaneled with us are eligible for the above incentive structure.
- Only the valid application form under "Regular Plan" with ARN number mentioned in the broker code cell will be considered for the above incentive structure.
- In case of switch transaction from one equity fund to another equity fund before the exit load period viz. 1 year for most of our equity funds, no upfront incentive will be paid.
- In case the investment is redeemed within 12 months, then the upfront commission will be proportionately (i.e. for the remaining period of exit load period) recovered / clawed back / set off from brokerage payments to the Distributor.
- The list of Top 30 Centers may undergo change from time to time based on the AMFI/SEBI guidelines.
- In case of any regulatory changes with respect to expense ratio, the past/present brokerage structure may be reviewed by the AMC.
- AMC reserves the right to change the structure without any prior intimation.
- The Brokerage payouts given above are subject to change based on any changes in the cost structure including SEBI (Mutual Fund) Regulations, AMFI Regulations, laws relating to regulator and Income Tax, etc.
- You are advised to abide by the code of conduct and rules/regulations laid down by SEBI and AMFI.
- The above structure is applicable for the lumpsum and SIP/STP sales.
- New Scheme name will be implemented with effective from 16th May 2018 onwards as per the SEBI Guidelines on scheme re-classification and categorization.