

Essel Mutual Fund

1st July 2018 – 30th Sept 2018

Scheme Name	Exit Load	Upfront	Year 1 Trail	Year 2 onwards Trail	Additional Upfront Incentive (B30)	Clawback Period
Essel Large Cap Equity Fund	1%	-	1.50%	1.50%	1.75%	1 Year {B 30 Only}
Essel Equity Hybrid Fund	1%	-	1.50%	1.50%	1.75%	1 Year {B 30 Only}
Essel Multi Cap Equity Fund	1%	-	1.50%	1.50%	1.75%	1 Year {B 30 Only}
Essel Large & Mid Cap Fund	1%	-	1.55%	1.55%	1.75%	1 Year {B 30 Only}
Essel Long Term Advantage Fund	NIL	-	1.50%	1.50%	1.75%	3year Lock in
Essel Regular Savings Fund	1%	-	1.50%	1.50%	1.75%	1 Year {B 30 Only}
Essel 3 in 1 Fund	1%	-	1.20%	1.20%	1.75%	1 Year {B 30 Only}

Scheme Name	Exit Load	Upfront	Amortized Commission Year 1	Amortized Commission Year 2 onwards	Additional Upfront Incentive (B30)	Clawback Period
Essel Short Term Fund	NIL	-	0.55%	0.55%	NIL	NIL
Essel Ultra Short Term Fund	NIL	-	0.35%	0.35%	NIL	NIL
Essel Liquid Fund	NIL	-	0.05%	0.05%	NIL	NIL

- The aforesaid commission rates are inclusive of GST and other government levies. GSTN registered distributors (with Karvy) will be compensated for the impact of GST on trail commission up to March 2019.
 - Additional Upfront Incentive for B30 locations is only available for application amounts of Rs. 10 lacs or below. For larger amounts the same will be paid as additional trail in the first year. There will be full claw-back of upfront and trail for a period of 1 year of this additional incentive.
 - This commission structure is valid w.e.f 1st July 2018 to 30th Sep 2018. Essel Finance AMC Limited reserves the right to change the commission structure at any time without prior notice. Essel MF Trustee Ltd(EMTL) also reserves the right to withhold/not pay prepaid commission/trail commissions or whatsoever commission on any transaction/application, at its sole discretion.
 - T-30 refers to Top 30 Cities pin codes as classified by AMFI & B-30 refers to those pin codes which are not classified under Top30 cities.. Reference to T-30/B-30 cities might change depending on AMFI/SEBI notification issued from time to time.
 - The annualized (trail) commission will be computed on the net daily asset & paid monthly. It will remain same for four years from the date of allotment of units
 - If the total commission payable in a month is less than Rs. 100/-, it shall be carried forward to subsequent months till the accumulated amount reaches Rs. 100/-.
 - EMTL at its sole discretion may change prepaid commission or trail commissions subject to change in SEBI/AMFI regulations including regulations involving expense ratio without prior intimation or notification. EMTL shall not be responsible for any losses incurred by any one due to change in the commission structure. Taxes, if levied in future by the Govt. authorities will be applicable in all commission/incentive payments.
 - The above mentioned commission will be paid to only those distributors who are AMFI/NISM certified distributors and empaneled with Essel Finance AMC Limited .All distributors should abide by the code of conduct and rules/regulations laid down by SEBI and AMFI from time to time including disclosure of all commissions (in the form of trail commission or any other mode) payable to them for different competing schemes of various mutual funds from amongst which the scheme is being recommended to the investor. Please ensure compliance.
 - EMTL will be the final authority for payment of incentive in case of dispute arising out of the business canvassed
 - If the distributor fails to comply with the GST law, brokerage will be withheld.**
- Please read the latest SID, addendum carefully or visit www.mutualfund.esselfinance.com.
- Mutual Fund investments are subject to market risks, read all scheme related documents carefully.**