

## Essel Mutual Fund

### 01st July – 30<sup>th</sup> September 2019

Scheme Name	Exit Load	Year 1 Trail	Year 2 Trail Onwards	Additional Trail Incentive (B-30)	Clawback Period
Essel Large Cap Equity Fund	1% Upto 365 days	1.30%	1.30%	1.50%	1 Year {B 30 Only}
Essel Equity Hybrid Fund		1.30%	1.30%	1.50%	1 Year {B 30 Only}
Essel Multi Cap Equity Fund		1.30%	1.30%	1.50%	1 Year {B 30 Only}
Essel Large & Mid Cap Fund		1.30%	1.30%	1.75%	1 Year {B 30 Only}
Essel Regular Savings Fund		0.90%	0.90%	1.50%	1 Year {B 30 Only}
Essel 3 in 1 Fund		0.90%	0.90%	1.75%	1 Year {B 30 Only}
Essel Long Term Advantage Fund	NIL	1.30%	1.30%	1.75%	3year Lock in

Essel Ultra Short Term Fund	NIL	0.40%	0.40%	NIL	NIL
Essel Liquid Fund	NIL	0.02%	0.02%	NIL	NIL
Essel Arbitrage Fund	0.25% Upto 1 mth	0.25%	0.25%	NIL	NIL

1. The aforesaid commission rates are inclusive of GST and other government levies.

2. NO UPFRONT Commission will be paid with effect from 22<sup>nd</sup> October 2018.

3. This commission structure is valid w.e.f 01st July 2019 to 30<sup>th</sup> September 2019. Essel Finance AMC Limited reserves the right to change the commission structure at any time without prior notice. Essel MF Trustee Ltd (EMTL) also reserves the right to withhold/not pay prepaid commission/trail commissions or whatsoever commission on any transaction/application, at its sole discretion.

4. B-30 Cities are cities other than Mumbai (including Thane & Navi Mumbai), Delhi (including NCR), Bangalore, Kolkata, Chennai, Pune, Ahmedabad, Hyderabad (including Secunderabad), Vadodara, Panaji, Jaipur, Lucknow, Surat, Kanpur, Nagpur, Chandigarh, Udaipur, Bhopal, Ranchi, Dehradun, Jamshedpur, Cochin, Nashik, Rajkot, Patna, Ludhiana, Guwahati, Coimbatore, Indore, and Bhubaneswar. NRI business shall be considered as T-30 business. Pin code of the investor will be the sole criterion for determining city and subsequent commission payment. Reference to T-30/B-30 cities might change depending on AMFI/SEBI notification issued from time to time.

5. B30 additional trail investors as defined by AMFI/SEBI guidelines from time to time.

6. There will be full clawback of additional trail paid on B30 transactions, if the investments are redeemed before completion of 1 year

7. The annualized (trail) commission will be computed on the net daily asset & paid monthly. It will remain same for four years from the date of allotment of units

8. incentive will be paid only to retail

9. If the total commission payable in a month is less than Rs. 100/-, it shall be carried forward to subsequent months till the accumulated amount reaches Rs. 100/-.

10. EMTL at its sole discretion may change prepaid commission or trail commissions subject to change in SEBI/AMFI regulations including regulations involving expense ratio without prior intimation or notification. EMTL shall not be responsible for any losses incurred by any one due to change in the commission structure. Taxes, if levied in future by the Govt. authorities will be applicable in all commission/incentive payments.

11. The above mentioned commission will be paid to only those distributors who are AMFI/NISM certified distributors and empaneled with Essel Finance AMC Limited. All distributors should abide by the code of conduct and rules/regulations laid down by SEBI and AMFI from time to time including disclosure of all commissions (in the form of trail commission or any other mode) payable to them for different competing

Schemes of various mutual funds from amongst which the scheme is being recommended to the investor. Please ensure compliance.

12. EMTL will be the final authority for payment of incentive in case of dispute arising out of the business canvassed.

**Mutual Fund investments are subject to market risks, read all scheme related documents carefully**

Please read the latest SID, addendum carefully or visit [www.mutualfund.esselfinance.com](http://www.mutualfund.esselfinance.com)