

Structure effective 15 Apr 2017		Total Brokerage (%) inclusive of all taxes							
Category	Scheme Name	Clawback Period	3 yr Pricing (T15)	3 yr Pricing (B15)	Adl Upfront	Upfront	Trail 1st Year	Trail 2nd onwards	B 15 Special Upfront Incentive #
EQUITY									
CORE FUNDS	BSL Top 100, BSL Advantage Fund, BSL Equity, BSL Midcap	12 Months	3.00	4.50	0.20	0.40	0.80	0.80	1.50
	BSL Balanced '95	12 Months	3.05	4.55	0.00	0.50	0.85	0.85	1.50
	BSL Frontline Equity	12 Months	2.55	4.05	0.00	0.75	0.60	0.60	1.50
TACTICAL FUNDS	BSL Pure Value Fund, BSL Banking and Financial Services Fund, BSL MNC, BSL Small & Midcap Fund	12 Months	3.15	4.65	0.25	0.50	0.80	0.80	1.50
ASSET ALLOCATION	BSL Balanced Advantage (BAF)	12 Months	3.30	4.80	0.25	0.50	0.85	0.85	1.50
	BSL Equity Savings Fund	12 Months	3.15	4.65	0.00	0.60	0.85	0.85	1.50
ELSS	BSL Tax Relief '96, BSL Tax Plan	NA	3.20	4.70	0.00	0.50	0.90	0.90	1.50
Arbitrage	BSL Enhanced Arbitrage Fund	3 Months	1.53	1.53	0.00	0.15	0.50 annualized from 4th month onwards		0.00
Other Equity	BSL India Gen Next Fund, BSL Manufacturing Equity Fund, BSL International Equity - Plan A & B, BSL India Reforms Fund, BSL India Opportunities Fund, BSL Infrastructure Fund, BSL New Millennium Fund, BSL Special Situations Fund, BSL Dividend Yield Plus,	12 Months	3.00	4.50	0.00	0.60	0.80	0.80	1.50
Index	BSL Index Fund	NA	0.60	0.60	0.00	0.00	0.20	0.20	0.00
FOF	BSL Active Debt Multi Manager, BSL Asset Allocator Multi Manager	NA	0.30	0.30	0.00	0.00	0.10	0.10	0.00
	Other FoF Schemes (Refer Scheme Names in T&C)	NA	1.50	1.50	0.00	0.00	0.50	0.50	0.00
Hybrid									
Hybrid -Debt 1	BSL MIP II - Wealth 25 Plan	12 Months	2.90	4.40	0.00	0.50	0.80	0.80	1.50
Hybrid -Debt 2	BSL MIP II - Savings 5 Plan, BSL MIP, BSL Monthly Income	12 Months	1.20	1.20	0.00	0.00	0.40	0.40	0.00
DEBT									
Debt 1	BSL Cash Manager	NA	1.60	1.60	0.00	0.00	0.60	0.50	0.00
Debt 2	BSL Short Term Opportunities Fund	6 Months	1.80	2.30	0.00	0.30	0.50	0.50	0.50
Debt 3	BSL Dynamic Bond Fund	3 Months	2.14	2.39	0.00	0.35	0.65 annualized from 4th month onwards		0.25
Debt - 4A	BSL Medium term Plan	12 Months	2.10	2.85	0.00	0.30	0.60	0.60	0.75
Debt - 4B	BSL Corporate Bond Fund	12 Months	2.70	3.70	0.00	0.30	0.80	0.80	1.00
Debt - 4C	BSL Cash Plus, BSL Floating Rate Fund - Short Term Plan, BSL Floating Rate Fund - Long Term Plan & BSL Savings Fund	No Claw-back	0.15	0.15	0.00	0.00	0.05	0.05	0.00
Debt - 5A	BSL Short Term Fund, BSL Government Securities Fund - Long Term Plan	NA	0.30	0.30	0.00	0.00	0.10	0.10	0.00
Debt - 5B	BSL Constant Maturity 10Yrs, BSL Treasury Optimizer Plan	NA	0.45	0.45	0.00	0.00	0.15	0.15	0.00
Debt - 5C	BSL Gilt Plus - PF Plan, BSL Income Plus	NA	1.65	1.65	0.00	0.00	0.55	0.55	0.00

Refer attached Notes and T&C. for more details

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Notes	
FoF List	BSL Commodity Equities Fund - Global Agri Plan, BSL Financial Planning FoF – Aggressive, BSL Financial Planning FoF – Conservative, BSL Financial Planning FoF – Prudent, BSL Global Commodities Fund, BSL Global Real Estate Fund & BSL Gold Fund
Load Structure *	Please refer OD / SID / KIM / FactSheet / Addendums for updated details.
Claw back_ Upfront #	Subject to proportionate claw back in case investment is redeemed / Systematically Transferred /Switched out within the applicable claw back period of each scheme mentioned in the above table. The clawback clause can be changed /modified/discontinued/ withholding by the BSLMF at its sole discretion without any prior intimation or notification.
Claw back_B15 Special Incentive #	In case the investment is redeemed / Systematically Transferred /Switched out to another scheme / Switched out to the Direct Plan within 12 months of investment, B15 Incentive will be completely recovered / clawed back from the future brokerage payments
T15 & B15 Locations	As per AMFI guidelines
Adl Upfront	This benefit is payable on all transaction including Lumpsum/SIP/STP
Terms and conditions	Birla Sun Life Asset Management Company Ltd. reserves the right to change /modify/discontinue/ withhold the rates and slabs mentioned at its sole discretion without any prior intimation or notification or in case of Regulatory Changes / Change in Industry practices in respect to payment of Brokerages. The AMC, its employees or Trustees shall not be responsible for any losses incurred by anyone due to change or errors in the brokerage structure.
	The rate defined in the structure would be applicable for lump sum as well as SIP, STP & CSIP investments.
	Total Distributor Commission/ Brokerage /Incentive shall be the aggregate of Upfront Commission, Trail Commission and Marketing Support Expenses as expressed in basis points at transaction level.All these shall be inclusive of all statutory levies including service tax. Marketing Support Expenses are any expenses reimbursed to the distributor or incurred for on behalf of the distributor including gift vouchers, debit notes, event sponsorships, per application incentives, overseas & outstation trips (excluding for training programs) and benefits under reward and recognition/loyalty program like Privilege Club
	All Brokerages/Incentives are gross & inclusive of all statutory levies including service tax & other cess. The brokerage structure mentioned herein is solely payable to AMFI certified & KYD complied distributors. This brokerage structure is applicable only to distributors of Birla Sun Life Asset Management Co Ltd and can be changed / withholding by the AMC as its sole discretion without any prior intimation or notification. All distributors should abide by the code of conduct and rules/regulations laid down by SEBI & AMFI. The AMC will take disciplinary action against any distributor who is found violating these regulations / code of conduct. Distributors shall comply with SEBI circular dated June 26, 2002 on code of conduct & SEBI regulations from time to time, including SEBI circular, dated June 30, 2009 with respect to disclosures to be made by distributors to investors.
	For switch-out(s) made from any open ended Equity or Balanced scheme to any another Open ended Equity or Balanced Scheme:Exit load as applicable to the respective scheme will be charged and brokerage to be paid as applicable . For investments and Switches into Direct Plan, Brokerage would not be paid
	Mutual Fund Investments are subject to market risks. Please read offer document / SID carefully before investing. For scheme specific risk factors please refer to the respective offer documents. Please refer OD / SID / KIM / FactSheet / Addendums for updated details.