



LOAD & DISTRIBUTOR REMUNERATION STRUCTURE

1st April 2018 - 30th June 2018

Scheme Name Plan (For All Application Sizes)	Brokerage					Clawback Period in Months***	Exit Load
	Applicable to T30 & B30 Cities				Applicable Only to B30 Cities		
	Sales Incentive	Trail - First Year Annual Paid Monthly	Trail - Second Year Annual Paid Monthly	Trail - Third Year Annual Paid Monthly	Special Sales Incentive(Refer to terms & conditions for details)		
BNP Paribas Equity Fund	0.75%	0.50% p.a.	0.50% p.a.	0.50% p.a.	Nil	12	If units of the Scheme are redeemed or switched out up to 10% of the units (the limit) within 12 months from the date of allotment - Nil. If units of the scheme are redeemed or switched out in excess of the limit within 12 months from the date of allotment - 1% of the applicable NAV. If units of scheme are redeemed or switched out after 12 months from the date of allotment - Nil.
BNP Paribas Mid Cap Fund	0.75%	0.50% p.a.	0.50% p.a.	0.50% p.a.	Nil	12	
BNP Paribas Dividend Yield Fund	0.75%	0.50% p.a.	0.50% p.a.	0.50% p.a.	Nil	12	
BNP Paribas Focused 25 Equity Fund	0.00%	1.50% p.a.	1.50% p.a.	1.50% p.a.	Nil	12	
BNP Paribas Long Term Equity Fund	0.75%	0.50% p.a.	0.50% p.a.	0.50% p.a.	Nil	36	3 year lock in
BNP Paribas Enhanced Arbitrage Fund	0.00%	0.50% p.a.	0.50% p.a.	0.50% p.a.	Nil	0	0.25% if redeemed/ switched out upto 1 months from the date of subscription /switch in , Nil if redeemed/ switched out after 1 months from the date of subscription/ switch in.
BNP Paribas Balanced Fund	0.75%	0.50% p.a.	0.50% p.a.	0.50% p.a.	Nil	12	1% if redeemed/ switched out within 1 year from the date of subscription/ switch in, Nil if redeemed/ switched out after 1 year from the date of subscription/ switch in
BNP Paribas Monthly Income Plan	0.50%	0.50% p.a.	0.50% p.a.	0.50% p.a.	Nil	6	1% if redeemed or switched-out within 6 months from the date of subscription/switch-in. Nil if redeemed or switch-in. No entry/ exit load will be charged on Dividend Reinvestment units.
BNP Paribas Flexi Debt Fund	0.50%	0.50% p.a.	0.50% p.a.	0.50% p.a.	Nil	6	0.75% if redeemed/ switched out within 6 months from the date of subscription/ switch in, Nil if redeemed/ switched out after 6 months from the date of subscription/ switch in
BNP Paribas Corporate Bond Fund	0.00%	0.29% p.a.	0.29% p.a.	0.29% p.a.	Nil	0	1.00% - If redeemed/switched out between 0-12 Months. 0.50% - If redeemed/switched out between 13-24 Months. 0.25% - If redeemed/switched out between 25-36 Months. Nil - If redeemed/switched out after 36 Months.
BNP Paribas Short Term Income Fund	0.20%	0.70% p.a. ^	0.70% p.a.	0.70% p.a.	Nil	6	Nil
BNP Medium Term Income Fund Fund	0.50%	0.35% p.a.	0.35% p.a.	0.35% p.a.	Nil	12	1% if redeemed/ switched out upto 1 year from the date of subscription /switch in , Nil if redeemed/ switched out after 1 year from the date of subscription/ switch in.
BNP Paribas Money Plus Fund	0.00%	0.50% p.a.	0.50% p.a.	0.50% p.a.	Nil	0	Nil
BNP Paribas Overnight Fund	0.00%	0.02% p.a.	0.02% p.a.	0.02% p.a.	Nil	0	Nil

[Please click here to view Terms & Conditions.](#)

Terms & Conditions as attached shall also be applicable. Brokerage rates are inclusive of GST. ^ 4th month onwards.

The above mentioned brokerage will be payable only to distributors empanelled with us and applications logged under their registered ARN's with us

No Sales Incentive will be paid for intra-scheme switches. In all other switch transactions, the sales incentive will be paid as per above subject to applicable exit loads

***In case where there is no sales incentive the claw back shall not be applicable